

Rickenbacker's Tip to Surviving the Air Cargo Industry

Aircraft Landing Fee Comparison for 2009

Airport	Fee for Maximum Gross Landed Aircraft Weight per 1,000 lbs (Rate for signatory airline.)
Rickenbacker International Airport (LCK)	\$1.83
Chicago (ORD)	\$4.92
New York (JFK)	\$5.40

Save an extra 25%-50% with incentive programs!

Save more than 50% on landing fees at Rickenbacker International Airport.

Find more tips on how to increase your profit and eliminate your competition in these challenging times by visiting SaveAtLCK.com.

Your survival guide, Mike Brady, LCK's Manager of Business Development, can be reached directly at 614.409.3621 or MBrady@ColumbusAirports.com and is available to answer your questions.



LCK
RICKENBACKER
INTERNATIONAL AIRPORT



Connecting you to a world of transportation and distribution news at LCK.

Summer 2009

Rickenbacker Area Receives Funding for Transportation and Logistics Industry

Ohio is the premier international gateway and logistics hub in North America with an unparalleled infrastructure and location. The state's focus on maintaining this status is evident by the recent funds announced for transportation projects to promote the logistics industry in Ohio's centrally located capital, Columbus.

Ohio received \$774.1 million for 149 transportation projects from the federal stimulus plan known as the American Recovery and Reinvestment Act. Of this federal stimulus plan, \$14 million was allocated for the widening of Rickenbacker Parkway. This road is a critical route used by transport companies within the multi-modal logistics hub in Columbus. The widening of the road will allow trucks to safely and swiftly move freight around the cargo-dedicated Rickenbacker International Airport (LCK) to the Intermodal Terminal on a four-lane divided road.

The planned improvements will enhance the flow of traffic and support the area's competitive edge in the logistics industry.

Complimenting the federal stimulus plan is an additional \$100 million committed by Ohio to spend on loans for supporting the logistics industry. This money is coming from the Governor of Ohio's \$1.57 billion job stimulus program enacted last year. A total of \$7 million was approved for improvements to a highly trafficked intersection at the heart of the warehousing and logistics businesses at Rickenbacker. The planned improvements will enhance the flow of traffic and support the area's competitive edge in the logistics industry.

The focus Ohio has on the logistics industry is very encouraging. The recent funding from the federal and state governments will help increase the flow of goods into and out of the state.

Logistically Speaking



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Reading the headlines in today's news, it is clear that 2009 will be a tough year for the logistics industry. So we think it is important, now more than ever, to remain focused on our priorities. One of our top priorities is delivering a high level of customer service, which comes in many forms.

One of the priorities we are currently focusing on is building an efficient infrastructure. Customers are able to connect to and use all modes of transportation easily at Rickenbacker. However, with the recent federal and state funding received to upgrade the roadway system at Rickenbacker, the infrastructure will become even more exceptional in meeting the needs of logistics companies. The changes will have a positive impact on the area and improve the flow of traffic around the airport, intermodal terminal and logistics parks.

Being centrally located in one of the largest exporting states, we have the ability to offer our customers great benefits. In order to explain the benefits, we work to develop and maintain relationships with logistics companies locally, nationally and abroad. You can see a list of the logistics companies we work with at a local level on the next page. A couple of the companies share their thoughts about being located in our city and the benefits of doing business in the Rickenbacker area.

As we enter the second half of 2009 we are maintaining our focus on customer service. So contact us and let us know how we can help you satisfy your customers. By helping you deliver great customer service, we deliver great customer service.

Sincerely,



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Ohio's Focus on Global Markets



Currently Ohio is the seventh largest exporting state in the United States, with exports of \$45 billion in 2008,

a seven percent increase from 2007. Ohio is also the only state in the nation to see an increase in exports every year since 1998. In order to stay successful in today's highly competitive global marketplace, the Ohio Department of Development focuses on its international market strategy.

The Department of Development works to attract, create, grow and retain businesses through competitive incentives and meaningful, targeted investments. The Department is extending Ohio's economic reach into the global marketplace through its Global Markets Division. With a group of skilled export trade managers and a network of international offices, the division promotes the export of Ohio goods and services, and works to solidify Ohio's position as a premier location for international investment.

"We are developing country and region-specific strategies that focus on key opportunities aligned with our state's targeted industries," said Deborah Scherer, Director of the Global Markets Division. "Every day, the Global Markets Division is searching for new trends and developing new relationships, whether at a trade fair in Germany, a seminar in Mexico, or through discussions with the CEOs of Ohio companies that may benefit from the export strategies for Ohio's businesses. We also work with top level executives of multinational corporations that may represent new foreign direct investment opportunities for the state."

Contact the Global Markets Division at (800) 848-1300 or visit www.globalmarkets.development.ohio.gov for more information on how to engage the resources of the office, and to learn about the benefits of doing business in Ohio.

Development Opportunity Available in Prime Location



Rickenbacker Global Logistic Park's 936,000 square-foot speculative building.

The Rickenbacker Global Logistics Park offers a prime location for businesses looking to locate their distribution center or manufacturing operation. Situated between New York, Chicago, Toronto and Atlanta, the logistics park is within a one-day truck drive of 60 percent of U.S. and 50 percent of Canadian consumers.

The 1,576-acre Rickenbacker Global Logistics Park, capable of handling 28 million square feet of development, is home to a recently completed 936,000 square-foot speculative building. The customizable building offers 100 percent real property tax abatement for 15 years, 32-foot clear height, 310 parking spaces, ESFR fire protection system and is in a Foreign-Trade Zone.

"What makes the Rickenbacker Global Logistics Park an ideal place to locate a business is its location," said Art Makris, Duke Realty Corporation's Vice President of Columbus Industrial. "It is adjacent to Rickenbacker International Airport and the Rickenbacker Intermodal Terminal with easy access to the interstate highway system."

Contact Makris at (614) 932-6015 or art.makris@dukerealty.com for more information on Rickenbacker Global Logistics Park.

Freight Forwarders

- Barthco
- CEVA Logistics
- DB Schenker**
- Exel/DHL
- Expeditors International
- Freight Expeditors Inc.
- Global Express Services
- HA Logistics
- Hellmann Worldwide Logistics
- Hyperlogistics Group
- Kuehne + Nagel
- Mainfreight
- Morrison Express
- Nippon Express USA, Inc.
- Nissin Group
- Panalpina Group
- Pilot Air Freight
- RCS Logistics**
- Scanwell Logistics
- StarTrans International Ltd.
- Team Worldwide
- Vandergrieff
- Yamato Transport
- Yusen

List of Freight Forwarders at Rickenbacker

Rickenbacker and the surrounding area are home to a variety of freight forwarders, many of which are known as the best in the industry. Specializing in the logistics of transportation, they work to complete the supply chain in the most effective and efficient way. Highlighted below are a couple of freight forwarders who tell why Rickenbacker and the surrounding area is the ideal business location. We will continue to highlight companies in the upcoming issues of *Logistically Speaking*.

DB Schenker



"Doing business at Rickenbacker International Airport allows us to service our broad range of clients," said T.C. Storer, Sales Manager for DB Schenker. "Our office here is a strategic component to our global network."

DB Schenker is a well known company in the logistics industry for its rail, land transport, air and ocean freight and contract logistics/SCM. The company has over 91,000 employees in about 2,000 locations across 130 countries.

RCS Logistics



"Our office near the Rickenbacker International Airport helps us serve our customers in the textile industry," explained Patti Harris Operations/Customer Service Manager for RCS Logistics Inc. "The imports come from the Far East, land at Rickenbacker International Airport and are then easily transported to our customers."

RCS Logistics, a fast growing multi-million dollar privately-held international airfreight forwarder, has an office at Rickenbacker with headquarters in New York and Hong Kong.